

Who is ready to own their instrument?

A student who is:

- Renting and wants to continue playing.
- Taking care of their instrument and would benefit from pride of ownership.
- Currently using a student-line model instrument and wants to improve every aspect of their playing.
 - Better intonation
 - Improved tone quality
 - Larger sound
 - Better control
 - Extended range
 - Renewed excitement for student

Barcone's Music offers 1 year free service on all new instruments.

Barcone's Music can deliver your new instrument to your child's school at no charge.

Barcone's Music
528 Broadway
Kingston, NY 12401

Now is the perfect time
to invest in your child's
musical education.



YOUNG ARTIST EQUITY PROGRAM

Barcone's **Young Artist Equity Program** is designed to reward those instrumental music students whose hard work and achievement warrants the benefits of a better grade instrument.

Use your rental equity now to reap the benefits of having an upgraded instrument at a reasonable cost.

Mr. Barcone, with over 40 years of repair experience, has personally tested the performance and quality of these models for reliability and investment value.

528 Broadway
Kingston, NY 12401
(845) 331-6089
www.Barconesmusiconline.com

Tues.-Thurs. 12:00-5:00
Fri. 12:00-5:30
Sat. 10:00-2:00



New Instrument Prices

	<u>List Price</u>	<u>Time Payments</u>	<u>Buy Outright*</u>	<u>3 Equal Installments#</u>
<u>Flute</u> Jupiter CF-50	\$975.00	\$40.00/22 months (\$845.00)	\$485.00	\$174.60/3 months
<u>Clarinet</u> Jupiter 637N	\$810.00	\$40.00/17 months (\$680.00)	\$495.00	\$178.20/3 months
<u>Alto Saxophone</u> Jupiter CAS-70	\$1,815.00	\$65.00/26 months (\$1,635.00)	\$975.00	\$351.00/3 months
<u>Trumpet</u> Jupiter CTR-60	\$1,194.00	\$40.00/27 months (\$1,064.00)	\$571.00	\$205.56/3 months
<u>Trombone</u> Jupiter CTB-40	\$960.00	\$40.00/21 months (\$830.00)	\$595.00	\$214.20/3 months

*Sale prices subject to NY State sales tax
Includes NY State sales tax

Choose from three convenient payment options to own your new instrument:

Option 1 Time Payments Pay \$40.00 every month (saxophones \$65). This price is the retail price minus your 1 year equity discount.

Option 2 Buy Outright Pay in full and own your new instrument. This price is the retail price minus your 1 year equity discount and an additional cash discount.

Option 3 3 Equal Installments Pay in June, July and August. This price is the retail price minus your 1 year equity discount and an additional cash discount broken down into three no interest payments to be paid in June, July and August.

You may also choose not to participate in this program and simply continue to rent. However, no more rental equity will accumulate.

Please call for Intermediate instrument pricing.
(For example open hole flutes, wood clarinets, F attachment trombones)

Check out Jupiter's instruments and
outstanding warranty policy
www.Jupitermusic.com